**Tower Dryer**

* **Obstacle**: People usually wash their hand either after go to toilet, touched dirty thing, dry hand, or just want to wash their hand with soap to smell better. After that, instead of using hand dryer (some people they afraid of germs or their hand might take long time to get dry), many people prefer to use hand tower. Have you imagine, that you touch a hand towel, that it might seem dry but it’s actually wet? It will make you go crazy because you might have to wash your hand again.
* **Solution**: We’ve created a product that many people don’t even think of. A Tower Dryer. Basically, there will be 2 dry towel hung at the machine, and your job is to wrap your hand around and clean it. Once you get your hand dry, there will be an amount of water in tower, make it heavier, and once the towel is heavy enough, the dryer from the top will blow the hot air out to dry the towel. It’s a combination between traditional hand dryer and hand towel
* **Benefits**: It is cheap, easy to install and operate.This will stop the waste of hand towel hand paper. Also, this equipment is equipped with “Green Save” energy, which mean, it will only use the solar system to operate in the morning, and at the same time, it will charge it own battery so at night, they can use it without electricity. And because it is using the solar system, no electricity is required, saved a lot of money from traditional hand dryer. Unlike the tradition hand dryer, our dryer will be equipped with UV light, which is invisible, and the purpose is to kill the germs on you hand, and the paper tower as well.

**Khai**: On average, people wash their hands 6 to 8 times a day*, and many times we dry our hands using a hand towel or cloth*. Over time this hand towel becomes damp, dirty and starts to smell. **(Change Slides)** Just how many germs and bacteria are on that towel at the end of the day? Can anybody guess? (Wait a bit)

**Akshat**: **(Change Slides)** Studies done show, approximately **747 Million** depending on the size and dampness. In fact, lets get in a quick poll, how many of you here have picked up a hand towel from the kitchen or the bathroom to dry your hands to find out that it was wet, damp or sticky or simply felt a damp one? (Wait a few seconds)

**Khai**: **(Change Slide)** That is quite a few of you, this in fact is a common household problem.

**Akshat**: It is, it made washing your hands feel probably, ineffective or worse ***give you the illusion that your hands are clean***.

**Khai**: **(Change Slide)** I want you all to look at your hands right now. (Wait a bit) They probably seem clean but believe it or not probably **millions** of insurgent germs and bacteria **were and probably are, now on your hands**. When they come in contact with commonly used item, like hand towels, they spread.

**Akshat**: **(Change Slide)** Towels hang in dark rooms where they are offered the perfect environment for the growth of bacteria and other microbes. I want you all to imagine this, you have a guest over and after using the washroom they wash their hands and dry them using an already damp towel.

**Khai**: Let me just include that many people don’t wash their hands thoroughly as you can see clearly from the picture of a person’s hand under black light.

**Akshat**: **(Change Slide)** Right. And after a few days, a loved one dries their face using the same exact towel, now all the germs, bacteria and viruses are on their face and skin. These include, E. coli, Coliform, Staphylococci, Salmonella… *Just to name a few*.

**Khai**: Just they’re names sound terrifying! Just imagine the possibility of harm they would bring to your loved ones when inside them. These germs and bacteria are known to potentially cause bloody diarrhea, abdominal cramps, fever, pneumonia, infections, and even potential diseases! But… *do not fright*.

**Akshat**: **(Change Slide)** We got the perfect product to keep you and your family safe, *and wage a battle against these germs*.

**Khai**: The Towel-Dryer is a revolutionizing product that will change the way you and your family dry your hands.

**Akshat**: **(Change Slide)** With the help of a sensor, adjustable time intervals, and UV light you will be able to keep your towels dry and disinfected. Now that you’ve seen it, you may be wondering how this product works.

**Khai**: Well, as you can see in the image, the rectangular ring accommodates towels, where hot air is periodically blown downwards and in-between their folds. And that isn’t all, we value your health, so for extra precaution, there is an automated UV light that will help kill the remaining germs and bacteria.

**Akshat**: It’s been a few months since I got my family and friends to install a Towel-Dryer. I don’t come across those embarrassing damp, musty-smelling towels anymore.

**Khai**: They are perfect for an environment with kids.

**Akshat**: **(Change Slides)** They sure are, reminds me of the time my 6-year old brother got his hands in a messy situation after playing with dirt. He had soaked the towel from cleaning and drying his hands, and I knew that the Towel-Dryer will have the towel sterilized and ready for the next use, **in minutes**.

**Khai**: With the Towel-Dryer, you and your family will have a better experience with using hand towels. *By the looks on your faces, some of you may be wondering, well why not just get an electrical hand dryer installed?*

**Akshat**: **(Next Slide)** **Well I for one, don’t want this being used in middle of the night when I am trying to sleep!**

**Khai**: That’s true, and in fact some are even known to spread germs, and most of them would cause water stains to form and ruin your beautiful bathroom and kitchen floors.

**Akshat**: **(Change Slide)** Wait, what about paper towels?

**Khai**: Paper towels just don’t feel efficient at drying hands completely. Plus, they would also produce a lot of waste and would need to be frequently replenished.

**Akshat**: So why bother with these other technologies when you can own a Towel-Dryer. With Towel-Dryer you will be able to win the fight against insurgent germs and bacteria…. So why not join us to saying goodbye to germs and bacteria and hello to good hygiene.

**Khai**: **(Change Slide)** Christmas is right around the corner, why not gift a loved one a Towel-Dryer and show them that you care. No kitchens or bathrooms are safe from germs without the towel-dryer, so join us and help put an end to this household dilemma.